



jewbelong

CHIEF DEVELOPMENT OFFICER

Job Description | 2026

About JewBelong

JewBelong, a bold and rapidly growing national organization confronting antisemitism and making joyful, accessible Jewish life available to more people, seeks a dynamic, relationship-driven Chief Development Officer to lead and scale a high-capacity major gifts program.

JewBelong takes the conversation far beyond the Jewish echo chamber. Using data, research, and message testing, it creates culture-shaping billboard campaigns that reach people in the real world, create opportunities for mainstream media, spark important conversations, and build strong allies.

Since 2023, JewBelong has launched 2,120 billboards in 42 states and generated nearly 2.5 billion impressions nationwide. JewBelong also helps make Jewish life feel warm, welcoming, and meaningful through free resources for holidays and lifecycle moments, while strengthening Jewish visibility, pride, and continuity.

Its digital reach includes 160,000 social media followers, 70 million annual views, 383,000 annual website visits, and an email list of more than 115,000. An independent R/GA impact study of a Kansas City campaign found a 28% increase in people recognizing that combating antisemitism is an urgent issue and a 26% increase in those who said they would speak up against it.

Annual Revenue	Staff Size	Location
~\$7M	~8	New York City, NY Office

Position Overview

Working closely with JewBelong's leadership, the CDO will serve as a close strategic partner, shaping and executing major donor strategy, extending JewBelong's national fundraising reach, and driving meaningful revenue growth. The role is highly visible and frontline, with the opportunity to significantly scale philanthropic revenue and potentially double annual fundraising in the coming years.

The successful candidate will bring demonstrated success securing five- and six-figure gifts, experience managing and growing major donor portfolios, strategic fundraising discipline, and the ability to build trust quickly with high-net-worth individuals, family foundations, and other key stakeholders. JewBelong seeks a results-driven, relationship-oriented, collaborative leader with deep alignment to the organization's mission and purpose.

The CDO will build and manage a portfolio of major gift prospects and donors; identify, qualify, cultivate, solicit, and steward relationships; secure multi-year commitments; expand the national pipeline; and use data, Salesforce, and emerging tools including AI platforms to drive disciplined portfolio management and performance.

Interested?

JewBelong has engaged the Social Impact Practice at Heidrick & Struggles to conduct the search.
The search will be assisted by J.J. Cutler and Elliana Sinykin.

Compensation range: \$300,000—\$350,000

Nominations and applications should be directed to: JewBelongCDO@heidrick.com